

DEVELOPMENT FACILITATOR

This role focuses on building resources for the organization through fundraising strategies, donor relations, and overall organizational capacity. To accomplish this objective, the *Development Facilitator* may:

- Introduce Mariposa Trails (through our brochure, maps and annual reports) to local and regional business (for example, REI. Local hardware stores, hotels and motels)
- Request financial sponsorship to support our programs
- Request supplies and services for our programs
- Build relationships with donors
- Implement projects that improves our organizational capacity

